



Cedarvale Holdings is a permanent home for family-owned businesses

We acquire companies earning \$1-10 million in annual Cash flow. Under our ownership, we preserve each Company's brand, team, and culture.





About Us

Jeff Baryshnik founded Cedarvale Holdings during the 2009 recession

Jeff Baryshnik, our sole shareholder, began his career at Morgan Stanley in the Mergers & Acquisitions Group in 2002 in Los Angeles and Toronto where he helped advise Blackstone on a private equity transaction and participated in the then-largest cross-border acquisition by a Canadian company. He later worked at Citadel and other leading investment funds in Chicago and New York, advising on public and private equity transactions.

Jeff Baryshnik serves as a director of the UJA Federation of Greater Toronto and the Robbins Hebrew Academy. He earned an MBA at NYU Stern School of Business (Stern Scholar) and an HBA at the Ivey Business School at Western University (Ivey Scholar). He holds the Canadian Investment Manager (CIM) and Fellow of the Canadian Securities Institute (FCSI; dormant) designations. Jeff and his wife, Amy, are the proud parents of three boys.

Our Companies

Since 2009, Cedarvale Holdings has prioritized long-term value creation

Republic Funds: Since 2009, our first portfolio company has revitalized more than 50 apartment communities (9,000+ suites) and commercial properties across 16 states. Led by Jeff Baryshnik, Republic Funds has generated industry-leading returns in three funds.

Friendly Properties: Our second portfolio company delivered property management and maintenance services for Republic Funds' Georgia properties.

Northern Bear: In 2019, Cedarvale's U.K. subsidiary acquired 25.3% of this publicly listed group of British roofing, fire protection, and contracting businesses. Jeff Baryshnik later chaired its board of directors.

Historical Investments: Our affiliated entities later acquired stakes in family-owned HVAC contractors, an apartment painting contractor, dry cleaning chain, dental services organization, and marketing agency.

Evolution: We divested our minority stake in Northern Bear by 2024. As a permanent holding company, we never have to sell but, in rare cases, it may make sense. Today, Cedarvale Holdings is focused exclusively on majority investments or 100% ownership.





Why Sell to Us?

Cedarvale Holdings preserves your company's brand, team, and culture

We honor your legacy. Cedarvale will retain and enhance what makes your business successful: Your good name. Your dedicated team. Your winning culture.

We are principal investors. Cedarvale invests our own permanent capital, funding 100% of our five most recent investments with our internal equity capital.

We are long-term investors. Taking the long view gives us the confidence to invest boldly, from our very start during the depths of the 2009 recession.

We are creative. Cedarvale will structure a transaction that fits your priorities and helps you transition out of the business as quickly, or as slowly, as you want.



Acquisition Criteria

Is your business a potential fit
with Cedarvale Holdings?

- \$1–10 million in annual cash flow or EBITDA
- \$5–50 million in annual revenue
- Property services, business services, professional services, industrial services, industrials, and light manufacturing businesses
- Honest and capable management team
- High degree of recurring revenue or repeat business
- Relatively stable and growing revenue and cash flow, or cyclical companies at or near their cyclical trough





Acquisition Process

Cedarvale's acquisition process is quick, easy, and strictly confidential:



Introductory call. Informal conversation to learn about your business and get to know each other.

Mutual NDA. We execute a mutual non-disclosure agreement (NDA) and you share preliminary information about your business.

Follow-up discussion. Within two business days, we schedule a follow-up call to share our feedback and discuss our additional questions.

LOI. If there is a mutual fit, we deliver a letter of intent (LOI) that is tailored to your wants and needs. **Due Diligence.** We review the financial and operating information and bring any concerns to your attention.

Closing. We close the transaction quickly and smoothly.

Transition. You transition out of the business as quickly, or as slowly, as you want. If you have a second-in-command, we hope to partner with them. If not, we handle interim management while we search for an experienced CEO.



Thinking about the next chapter for your business?

Contact Jeff Baryshnik

at 416-262-8826 or jeff@cedarvaleholdings.com

or schedule a brief conversation via our website